MEMORANDUM OF UNDERSTANDING

REGENT UNIVERSITY AND DEFENSE ACQUISITION UNIVERSITY

22 March 2011

1. Executive Summary

This Memorandum of Understanding is made between Regent University and Defense Acquisition University. Responsibilities of parties are outlined in Attachment A.

2. Alliance

The common goal of Defense Acquisition University and Regent University in entering into this alliance is to expand access to high-quality educational opportunities for Defense Acquisition University graduates by facilitating the transfer of Defense Acquisition University credits that have been certified by the American Council on Education (ACE) toward Regent University degree and certificate programs, consistent with the missions and business objectives of both organizations.

3. Term and Termination

This Agreement may be amended only by the written agreement of the parties. Regent University and Defense Acquisition University agree to review the agreement and transfer table annually. This Agreement will be in effect on the date signed by both parties and shall continue at such time as terminated by either party on thirty (30) days' prior written notice.

4. Regent University or DAU may use the other party's name or logo in published materials (e.g., website and catalog) to reference this agreement or contact information/links to the others party. Content and text of all promotional information must be approved by each party prior to release.

No agreements concerning the transfer or exchange of any asset of either party is intended or implied by this memorandum. Regent University and DAU are separate and independent institutions of higher education and by this agreement both will continue to operate as separate institutions. The administrators of Regent University and DAU are authorized to sign, prepare and implement plans of action and procedures necessary to effect this agreement.
ATTACHMENT A

Responsibilities of Regent University

1. Regent University has, at no charge to Defense Acquisition University, reviewed the courses in use at Defense Acquisition University for degree articulation purposes pursuant to university standards and regulatory requirements. The Master Articulation Agreement is included as Attachment B, Master Articulation Agreement.

2. Regent University will include Defense Acquisition University on the Regent University Military website under Partners.

3. Regent University will provide Defense Acquisition University with information and materials about Regent University, both hard copy and electronically.

4. Regent University will assign its Director of Military Affairs to facilitate interaction with Defense Acquisition University.

5. Regent University will offer Defense Acquisition University at least the same marketing opportunities afforded to other regionally accredited partners provided that Defense Acquisition University meets the same terms and conditions as the other partners.

6. **Regent University will offer a tuition rate of $250 per credit hour at undergraduate level or 25% discount for master’s and 15% discount for doctoral to Defense Acquisition University students or employees who enroll in a degree program at Regent. (This includes students who are active duty or retired military and active or retired Department of Defense civilian employees.)**

Responsibilities of Defense Acquisition University

1. Defense Acquisition University will announce formation of alliance with Regent University to all its students and employees.

2. Defense Acquisition University will establish a hot link between its intranet and Regent University’s website.

3. Regent University will be promoted to Defense Acquisition University students and employees. Promotion will take the form of periodic visits to Defense Acquisition University education office to recruit students, participation in DAU Symposia, e-mail blasts, flyers, brochure display at college kiosks, and other activities, as appropriate.

4. Defense Acquisition University will offer Regent University the same marketing opportunities afforded to other university partners.
This articulation agreement is designed to facilitate students transferring between Defense Acquisition University and Regent University. The exchange allows graduates of the Defense Acquisition University an opportunity to complete an undergraduate or graduate degree via accepted academic credits between Regent University and Defense Acquisition University.

Generally, admission to a master's or professional degree program at Regent requires a bachelor's degree from a state and regionally accredited post-secondary institution. Applicants with degrees from nonaccredited institutions are considered on an individual basis by the admissions committee of individual schools.

Generally, admission to a post-master's degree or doctoral program at Regent University requires a master's degree in the same academic discipline as the one to which admission is sought or in a closely related field.

Once admitted, students are subject to all Regent University policies and procedures, including the Regent University Statement of Faith as outlined in the Regent University Catalog. Students who have questions may consult a counselor and/or advisor at either institution for assistance.

Regent University and Defense Acquisition University agree to review this Master Articulation Agreement and relevant transfer equivalencies annually. Defense Acquisition University will designate an individual to serve as liaison for the purpose of monitoring this agreement. Each institution will provide updated catalogs to the other immediately upon their availability.

This agreement may be amended, as needed, for specific program articulation without affecting the currency of the master agreement. This MOU is contingent upon continued accreditation of Defense Acquisition University by the Council on Occupational Education (COE) and recognition by the American Council on Education. This MOU is also contingent upon continued accreditation of Regent University by the Southern Association of Colleges and Schools and recognition by the American Council on Education. This master agreement will remain in effect until terminated by either party upon written notice to the other party of an intention to terminate. Such notice will be effective only if given 30 days prior to the intended date of termination.
This agreement covers the following programs at Regent University. Students should consult both their advisors at DAU and Regent University to determine the program best suited to them and course transferability based on the attached Transfer Table:

Associate in Arts in Accounting
Associate in Arts in Business
Associate in Arts in Human Resource Management
Associate in Arts in Information Systems
Associate in Arts in International Business
Associate in Arts in Leadership
Associate in Arts in Marketing

Bachelor of Science in Business
Bachelor of Science in Information Systems Technology
Bachelor of Science in Organizational Leadership and Management

Master of Arts in Organizational Leadership
Master of Arts in Government: Concentration in Public Administration

Certificate of Graduate Studies in Leadership
Certificate of Advanced Graduate Studies: Public Administration

Graduates of PMT 401 are granted the following credits from Regent University’s School of Global Leadership and Entrepreneurship:

**Master of Organizational Leadership**
- 9 credit hours – ELECTIVES
- 3 credit hours – LMOL 604
- 3 credit hours – LMOL 606
- 15 credit hours accepted as advanced standing

Remaining required Master of Organizational Leadership (MOL) courses:
- 3 credit hours – LMOL 601
- 3 credit hours – LMOL 602
- 3 credit hours – LMOL 603
- 3 credit hours – LMOL 605
- 3 credit hours – LMOL 607
- 3 credit hours – LMOL 609
- 18 credit hours total remaining required
Graduates of PMT 401 are granted the following credits from Regent University’s Robertson School of Government:

Master of Arts in Government
9 credit hours – Electives
9 credit hours accepted as advanced standing for the Public Administration concentration only.

Remaining required Master of Arts in Government (GOV) courses (27 hours total):
3 credit hours – GOV 603 Research Methods
3 credit hours – GOV 604 Christian Foundation of Government
3 credit hours – GOV 697 Biblical Foundations of Leadership
6 credit hours – Elective

Plus 5 courses (15 total credit hours) from ONE of the following categories:

International Politics
- GOV 638 European Union
- GOV 635 Mid-East Politics
- GOV 654 International Politics
- GOV 655 International Human Rights
- GOV 659 Qur’anic Law
- GOV 672 Islamic Political Thought
- GOV 673 International Democratic Development
- GOV 674 The International Economy
- GOV 689 American Foreign Policy in the Mid East

American Government
- GOV 619 Constitutional Law & Policy I
- GOV 620 Constitutional Law & Policy II
- GOV 653 Presidential Leadership
- GOV 636 Congressional Leadership
- GOV 658 American Political Thought
- GOV 663 Campaign Management & Strategy
- GOV 678 Terrorism/Disaster Cons. Management
- GOV 679 National Security Affairs
- GOV 689 American Foreign Policy in the Mid East

Political Theory
- GOV 602 Principles of Economics
- GOV 610 Political Philosophy
- GOV 651 Biblical Law
- GOV 658 American Political Thought
- GOV 672 Islamic Political Thought
Public Administration

- GOV 602 Principles of Economics
- GOV 615 Economic Policy
- GOV 623 Public Policy Initiatives
- GOV 630 Public Human Resources Management
- GOV 634 Public Budgeting & Taxation
- GOV 663 Campaign Management & Strategy
- GOV 664 Political Communications
- GOV 668 Political Organizations & Behavior
- GOV 670 Principles of Public Administration
- GOV 671 Organizational Theory
- GOV 682 Fundraising & Campaign Finance
- NPRF 681 Managing Not-For-Profit Organizations
- NPRF 682 Not-For-Profit Fundraising Development
- NPRF 689 Special Topics in Not-For-Profit Management

These courses are not taught every semester, and they may be eliminated without notice. In addition, Regent University reserves the right to change the course requirements for any degree.

See the online catalog for course offerings.
<table>
<thead>
<tr>
<th>DAU Course Number</th>
<th>DAU Course Name</th>
<th>Last Modified Date</th>
<th>ACE Recommended Credit</th>
<th>ACE Level</th>
<th>ACE Course Category Recommendation</th>
<th>Regent Equivalent Course</th>
</tr>
</thead>
<tbody>
<tr>
<td>ACQ 101</td>
<td>Fundamentals of Systems Acquisition Management</td>
<td>10-Nov-10</td>
<td>2 semester hours</td>
<td>Lower</td>
<td>Acquisition Management</td>
<td>2 credits Elective 100 level</td>
</tr>
<tr>
<td>BCF 102</td>
<td>Fundamentals of Earned Value Management</td>
<td>23-Aug-10</td>
<td>Must complete BCF 203 to earn credit</td>
<td>Lower</td>
<td>Management</td>
<td>CREDIT AWARDED ONLY AFTER COMPLETION OF BCF 203</td>
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<tr>
<td>BCF 203</td>
<td>Intermediate Earned Value Management</td>
<td>01-Oct-10</td>
<td>3 semester hours</td>
<td>Lower</td>
<td>Management</td>
<td>3 credits Elective 200 level</td>
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<tr>
<td>BCF 204</td>
<td>Intermediate Cost Analysis</td>
<td>23-Aug-10</td>
<td>3 semester hours</td>
<td>Lower</td>
<td>Applied Statistics or Cost Estimating</td>
<td>3 credits Elective 300 level</td>
</tr>
<tr>
<td>BCF 211</td>
<td>Acquisition Business Management</td>
<td>23-Aug-10</td>
<td>2 semester hours</td>
<td>Lower</td>
<td>Introduction to Business Management</td>
<td>2 credits BUSN 110 Intro to Business</td>
</tr>
<tr>
<td>BCF 215</td>
<td>Operating and Support Cost Analysis</td>
<td>23-Aug-10</td>
<td>2 semester hours</td>
<td>Lower</td>
<td>Financial Management</td>
<td>2 credits Elective 200 level</td>
</tr>
<tr>
<td>BCF 301</td>
<td>Business, Cost Estimating and Financial Management Workshop</td>
<td>23-Aug-10</td>
<td>3 semester hours</td>
<td>Upper</td>
<td>Financial Management</td>
<td>3 credits Elective 300 level</td>
</tr>
<tr>
<td>CON 110</td>
<td>Mission-Support Planning</td>
<td>23-Aug-10</td>
<td>1 semester hour</td>
<td>Lower</td>
<td>Intro to Procurement Management</td>
<td>1 credit Elective 100 level</td>
</tr>
<tr>
<td>CON 111</td>
<td>Mission Strategy Execution</td>
<td>23-Aug-10</td>
<td>1 semester hour</td>
<td>Lower</td>
<td>Intro to Procurement Management</td>
<td>1 credit Elective 100 level</td>
</tr>
<tr>
<td>CON 112</td>
<td>Mission-Performance Assessment</td>
<td>23-Aug-10</td>
<td>1 semester hour</td>
<td>Lower</td>
<td>Intro to Procurement Management</td>
<td>1 credit Elective 100 level</td>
</tr>
<tr>
<td>CON 120</td>
<td>Mission-Focused Contracting</td>
<td>23-Aug-10</td>
<td>3 semester hours</td>
<td>Upper</td>
<td>Procurement Management</td>
<td>3 credits Elective 300 level</td>
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<tr>
<td>Course Code</td>
<td>Course Name</td>
<td>Start Date</td>
<td>Hours</td>
<td>Level</td>
<td>Required Courses</td>
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<tr>
<td>CON 232</td>
<td>Overhead Management of Defense Contracts</td>
<td>23-Aug-10</td>
<td>3 semester</td>
<td>Upper</td>
<td>Cost Accounting</td>
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<tr>
<td></td>
<td></td>
<td></td>
<td>hours</td>
<td></td>
<td>3 credits 300 level</td>
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<td></td>
<td></td>
<td></td>
<td>hours</td>
<td></td>
<td>3 credits MATH 201 Statistics</td>
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<tr>
<td>CON 353</td>
<td>Advanced Business Solutions for Mission Support</td>
<td>24-Aug-10</td>
<td>3 semester</td>
<td>Graduate</td>
<td>Advanced Contracting or Contracting Issues, Ethics, and Policy</td>
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<tr>
<td></td>
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<td></td>
<td>hours</td>
<td></td>
<td>3 Graduate Credits in MOL, MA GOV</td>
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<tr>
<td>LOG 101</td>
<td>Acquisition Logistics Fundamentals</td>
<td>24-Aug-10</td>
<td>1 semester</td>
<td>Lower</td>
<td>Supply Management</td>
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<tr>
<td></td>
<td></td>
<td></td>
<td>hour</td>
<td></td>
<td>1 credit Elective 100 level</td>
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<td>LOG 102</td>
<td>Systems Sustainment Management Fundamentals</td>
<td>09-Nov-10</td>
<td>2 semester</td>
<td>Lower</td>
<td>Supply Chain Management</td>
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<td></td>
<td></td>
<td></td>
<td>hours</td>
<td></td>
<td>2 credits Elective 100 level</td>
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<td>LOG 235</td>
<td>Performance-Based Logistics, Part A</td>
<td>24-Aug-10</td>
<td>3 semester</td>
<td>Upper</td>
<td>Supply Chain Management or Logistics</td>
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<td></td>
<td></td>
<td></td>
<td>hours</td>
<td></td>
<td>3 credits VOCATIONAL CREDIT 300 level</td>
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<tr>
<td>LOG 236</td>
<td>Performance-Based Logistics, Part B</td>
<td>03-Dec-10</td>
<td>1 semester</td>
<td>Graduate</td>
<td>Logistics</td>
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<tr>
<td></td>
<td></td>
<td></td>
<td>hour</td>
<td></td>
<td>3 credits VOCATIONAL CREDIT 300 level</td>
<td></td>
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<tr>
<td>PMT 401</td>
<td>Program Manager's Course</td>
<td>24-Aug-10</td>
<td>9 semester</td>
<td>Graduate</td>
<td>Strategic Management or Capstone Management</td>
<td></td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td>hours</td>
<td></td>
<td>15 Graduate Credits in MOL, 9 Graduate Credits in MA GOV for Public Administration</td>
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<td></td>
<td>concentration only. Three credits granted for all other concentrations.</td>
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<tr>
<td>Course</td>
<td>Title</td>
<td>Start Date</td>
<td>Hours</td>
<td>Grade Level</td>
<td>Required Credits</td>
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<tr>
<td>PMT 402</td>
<td>Executive Program Manager's Course</td>
<td>24-Aug-10</td>
<td>3 hours</td>
<td>Graduate</td>
<td>Systems Management or Program Management</td>
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<tr>
<td>PMT 403</td>
<td>Program Manager's Skills</td>
<td>24-Aug-10</td>
<td>3 hours</td>
<td>Graduate</td>
<td>Program Management, Project Management, Systems Management</td>
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<tr>
<td>PQM 301</td>
<td>Advanced Production, Quality, and Manufacturing</td>
<td>04-Oct-10</td>
<td>3 hours</td>
<td>Graduate</td>
<td>Quality Management, Technical Management or Business Administration</td>
<td></td>
</tr>
</tbody>
</table>
5. Notices

All notices to be given shall be delivered in writing as follows:

Regent University:
Carlos Campo, PhD  
President  
Regent University  
1000 Regent University Dr., ADM-142  
Virginia Beach, VA 23464-9800

Defense Acquisition University:
James S. McMichael, PhD  
Vice President  
Defense Acquisition University  
9820 Belvoir Rd.  
Fort Belvoir, VA 22060-5565

AGREED TO:

By [Signature] (Date) 22-06-11

By [Signature] (Date) 3/2/11